MARCH 7, 2013

NOTICE OF MEETING

There will be a Regular Meeting of the BOARD OF COMMISSIONERS with a Special Agenda on Thursday, March 14, 2013, IMMEDIATELY FOLLOWING A MEETING OF THE FINANCE COMMITTEE WHICH BEGINS AT 9 A.M., on the 9th Floor of the County Administration Building, in the Commissioners’ Board Room, Mount Clemens.

PRELIMINARY AGENDA

1. Approval of Henry Ford Macomb Hospital as the Occupational Health Care Services Provider for County of Macomb (referred from 2-28-13 Full Board meeting) (page 1) (attached)

2. COMMITTEE REPORTS:
   a) Government Operations, March 11 (to be provided)
   b) Finance, March 14 (to be provided)

Corinne Bedard
Committee Reporter
To: David Flynn, Board Chair

From: Pamela J. Lavers, Assistant County Executive

Date: March 6, 2013

RE: Agenda Item – Finance, Occupational Health Services Agreement

Attached is a resolution and contract for approval from the Finance Department for Henry Ford Macomb Hospital to provide Occupational Health Care Services for the County of Macomb. The term of the contract will be three years, March 15, 2013 through March 14, 2016. The requested changes during the Full Board Meeting of February 28, 2013 were made.

The Executive Office respectfully submits this agenda item for the Commission’s consideration and recommends approval of the Occupational Health Services Agreement as stated in the attached resolution.

PJJ/smj

cc: John Anderson
    Peter Provenzano
To: Mark Deldin  
Deputy County Executive  

From: Peter Provenzano  
Finance Director  

SUBJ: CONTRACT/PROGRAM REVIEW REQUEST  

Title: Occupational Health Services Agreement - Henry Ford Macomb Hospital  

Dept: Finance  
Contact Person: John Anderson  
Date: 3-5-13  
Telephone Number: 469-6349  

☐ Initial  ☑ Revision  ☐ Extension  ☐ Final  ☐ Other:  

Office of Corporation Counsel  
Approved:  
Dated: MARCH 5, 2013  

Rejected*:  
Dated:  

Finance Department  
Approved:  
Dated: 3/5/13  

Rejected*:  
Dated:  

Risk Manager  
Approved:  
Dated: 3/5/13  

Rejected*:  
Dated:  

Office of County Executive  
Approved:  
Dated: 3-5-13  

Rejected*:  
Dated:  

Contract/Program Synopsis:  
Contract effective 3-15-13 thru 3-14-16  
This contract requires Board of Commissioners approval.  

*When rejected Attach Explanation
RESOLUTION NO.

FULL BOARD MEETING DATE: 3/14/2013

AGENDA ITEM: ________________________________

MACOMB COUNTY, MICHIGAN


INTRODUCED BY: CHAIRPERSON FRED MILLER, FINANCE COMMITTEE

Macomb County currently contracts with Henry Ford Macomb Hospital and Concentra Inc., for all Occupational Health Care needs. Macomb County’s three (3) year contract with these providers expired 12/31/12. RFP 50-12 “Occupational Health Care Services” was posted on the MITN system by the Purchasing Department from November 2012 through December 6, 2012. Two hundred and twenty-two (222) vendors state-wide received notification of this bid. Twenty-one (21) of these vendors downloaded the response packet. The Purchasing Department received only one qualifying proposal – Henry Ford Macomb Hospital. This proposal was reviewed by Human Resources / Labor Relations, Department of Roads, Martha T. Berry Medical Facility, and Risk Management. The proposal met or exceeded all of the objectives posed by RFP 50-12.

Macomb County contracts with the Occupational Health Care Provider for the treatment of “on the job” employee injuries, physical exams and various medical screenings required by MDOT, etc.

COMMITTEE/MEETING DATE
Full Board 3-14-13 (referred from 2-28-13 Full Board meeting)
Memorandum

To: Mark A. Hackel – Macomb County Executive
From: John P. Anderson, Esq. – Risk and Insurance Manager
Date: 3-5-13
Re: Occupational Health Care Services Agreement

Background:

Changes were requested during the Full Board Meeting of February 28, 2013 and a motion was made to send the contract back to the OCE for approval of these changes. The requested changes were made, attached is the corrected contract and motion from 2/28/13. (Note: I inserted new language for 6.2 Indemnification, this language was extracted directly from the RFP 50-12 required boilerplate.)

Macomb County currently contracts with Henry Ford Macomb Hospital and Concentra Inc., for all Occupational Health Care needs. Macomb County’s three (3) year contract with these providers expired 12/31/12. RFP 50-12 “Occupational Health Care Services” was posted on the MITN system by the Purchasing Department from November 2012 through December 6, 2012. The Purchasing Department received only one qualifying proposal – Henry Ford Macomb Hospital. This proposal was reviewed by Human Resources / Labor Relations, Department of Roads, Martha T. Berry and Risk Management. The proposal met or exceeded all of the objectives posed by RFP 50-12.

Macomb County contracts with the Occupational Health Care provider for the treatment of “on the job” employee injuries, physical exams and various medical screenings required by MDOT, etc.

Attached you will find the contract, fee schedule and provider locations. The County spent approximately $150,000 in 2012 for these services. All Workers’ Compensation services provided at Henry Ford Macomb Hospital facilities shall be rendered at the State of Michigan Workers’ Compensation Fee Schedule less 20%.

This represents a 20% savings over what Macomb County currently pays. The term of this contract will be three (3) years - March 15, 2013 through March 14, 2016.

Attachments
OCCUPATIONAL HEALTH SERVICES AGREEMENT

THIS AGREEMENT, by and between the COUNTY OF MACOMB (hereinafter referred to as the County) and HENRY FORD MACOMB HOSPITAL CORPORATION d/b/a HENRY FORD MACOMB BUSINESS HEALTH (hereinafter referred to as HFMH) is effective as of the 15th day of March 2013, through March 14, 2016.

WHEREAS, the County desires to enter into an occupational health services agreement with HFMH to provide the delivery of medical services to employees as a result of work related injuries and occupational illnesses and exposures as well as post accident, safety and prevention services, and specialized medical services.

WHEREAS, HFMH through its affiliates is in the business of and qualified to provide such occupational health and wellness services and desires to provide such services for the County under the terms and conditions hereafter states;

NOW, THEREFORE, with the intent to be legally bound, and in consideration of the covenants and promises hereinafter made, the parties hereto agree as follows:

A. SUMMARY OF REQUEST FOR PROPOSAL.

The County of Macomb is seeking a comprehensive Occupational Medicine Service provider to meet its employee health care workers’ compensation injury care needs. Macomb County has 2,800 full-time employees, as well as 540 part-time and 50 seasonal employees in varied job classifications.

The County of Macomb has requested that services provided includes pre-placement, return to work, mandated examinations, medical surveillance, employee drug assistance program referrals, immunizations, wellness and safety program assistance, employee drug testing, worker injury and illness care, and management and functional rehabilitation. These services are to be coordinated with the County and its third-party administrator (TPA) for worker’s compensation as appropriate. Additionally, the County seeks periodic statistical reporting as delineated in the request for proposal.

The health care services request include injury care available 7 days per week, 24 hours per day, at the provider’s facilities as well as regular clinic hours for employee health services. The implementation date for this contract is March 15, 2013.

Additionally, Macomb County requests specialized services in the provision of Body Fluid Exposure treatment and oversight of the Blood-Borne Pathogens program, and disability management and case review for the Macomb County Retirement Commission.
B. PROPOSED DELIVERY OF SERVICES

HFMH submitted its proposal to provide occupational health services to the employees of the County in its Proposal for BID Item RFP-50-12 dated December 6, 2012 ("Proposal"). HFMH is proud to be able to provide unique services that are not available among our competitors. These include the following:

- Medical direction and clinical care are provided by board-certified occupational medicine specialists with dual specialty in internal medicine and additional expertise in toxicology and epidemiology. Our occupational medicine physicians have two decades of experience in treating occupational injuries and illnesses in providing guidance to clients dealing with regulatory issues in occupational health and safety.

- Our occupational medicine specialists are in active practice and will provide the medical care to the employees of the County. Their involvement is not a titular role for the purposes of submitting proposals, but involves direct patient care.

- Medical services for the County’s employees included in the Fee Schedule set for in Appendix F of the Proposal must be provided at the four (4) health center sites owned by HFMH, the affiliated medical clinic Benchmark Healthcare, Inc., or the network of Henry Ford Macomb Urgent Care Center sites located throughout Macomb County as specifically identified in Schedule 1, attached hereto.

All of HFMH’s sites provide extended hours, further supported by 24-hour care at the HFMH Clinton Township Hospital Emergency Department. It is expected that during normal business hours, County employees will seek services under this Agreement at HFMH’s health center clinics, unless the nature of medical condition requires urgent or emergent care. The Urgent Care Centers and/or Emergency Center will only be utilized as medically necessary or when the health center clinics are closed. The Fee Schedule for services required to be obtained at HFMH’s Urgent Care Centers or Clinton Township Hospital Emergency Department will be honored by HFMH but it is understood that professional services provided at the Clinton Township Hospital Emergency Department are provided by physicians who are independent contractors and are not party to this Agreement. Professional services provided at the Clinton Township Hospital Emergency Department will be billed at the prevailing rates and are not subject to the fees in the Proposal. Occupational services provided to any County employee at any HFHS facility, other than the HFMH clinic and facility sites expressly identified in Schedule 1, will be billed at prevailing rates and the discounted rates identified in the Proposal shall not apply.
• All HFMH physicians providing medical care are board-certified within their respective specialties.

• The Specialty Center provides access to communication with our medical director and our specialty team 24 hours per day, seven days per week. The Business Health administrative director, William Bowser, is also available 24 hours per day to serve the needs of the County.

• In the event occupational services are required beyond the scope of the HFMH clinic sites, facilities and physicians expressly identified in the Proposal, HFMH will work with the County and its employees to gain streamlined access to the multi-specialty network of physicians and facilities of HFMH and Henry Ford Health System, including the Henry Ford Medical Group and the Henry Ford Physicians Network. Services from these affiliated facility and physician resources are not included in the fee structure attached as Schedule 1 and will be provided and billed to the County at the prevailing rates.

ARTICLE I – HEALTH CARE SERVICES

1.1 General Engagement: The County hereby engages HFMH to provide for the delivery of reasonable and necessary medical services to employees of the County as a result of work-related injuries or illness as well as safety and prevention services, and HFMH accepts such engagement according to the terms and provision hereof and subject to the requirements set forth in the RFP 50-12 and HFMH’s Proposal for BID Item RFP-50-12 dated December 6, 2012. To the extent there is a modification or conflict between the terms of the RFP 50-12 and HFMH’s Proposal for BID Item RFP-50-12 dated December 6, 2012, the terms of HFMH’s Proposal for BID Item RFP-50-12 dated December 6, 2012 shall prevail. To the extent there is a modification or conflict between this Agreement and HFMH’s Proposal for BID Item RFP-50-12 dated December 6, 2012, the terms of this Agreement shall prevail.

1.2 Hours and Location of Services: HFMH agrees to provide occupational health services 24 hours a day seven days a week consistent with the terms of this Agreement. In addition to the 24/7 location identified below, HFMH offers additional locations for treatment as identified in Schedule 1, attached hereto.

24/7 Location:
HFMH – Clinton Township
15855 Nineteen Mile Road
Clinton Township, MI 48038
(586) 263-2600 phone
(586) 263-2446 fax
1.3 Specialty Services: HFMH may provide safety and wellness services including seminars to employees and occupational health consultation to the Department of Human Resources/Labor Relations.

**ARTICLE II – PERSONNEL**

2.1 Staffing: HFMH will staff its clinics with sufficient medical and technical personnel to provide the necessary medical care needed for employees of County.

2.2 Licensure, Certification and Registration of Personnel: All personnel, including employees and subcontractors, provided or made available by HFMH to render services hereunder will be licensed, certified or registered, as appropriate, in their respective areas of expertise pursuant to applicable Michigan law.

**ARTICLE III – COUNTY RESPONSIBILITIES**

3.1 The County agrees to:

- Instruct the employees “when presenting themselves to HFMH to identify them as a Macomb County Employee.”
- Coordinate case management with the third party claims administrator, Human Resources/Labor Relations Department.
- Compensate HFMH as set forth in 5.1 below.

**ARTICLE IV – TERM AND TERMINATION OF AGREEMENT**

4.1 Contract Term: This contract shall be effective for a three (3) year period, commencing at 12:01 a.m. on March 15, 2013. The County reserves the right to extend this contract on a year-to-year basis upon approval of the County Executive and the Board of Commissioners.

4.2 Termination: This contract may be terminated by either party for cause upon thirty (30) days written notice, which notice shall set forth grounds for termination provided, however, if such cause is cured within such thirty (30) day period, then such notice of termination shall be of no force or effect.
ARTICLE V – COMPENSATION

5.1 Compensation: HFMH shall bill the County’s Workers’ Compensation TPA for Workers’ Compensation Clinical services rendered by HFMH to County employees subject to the fee schedule attached in Appendix A.

5.2 Workers’ Compensation Services: All Workers’ Compensation services provided at the facilities outlined in Schedule 1 shall be rendered at the State of Michigan Worker’s Compensation Fee Schedule less 20%.

5.3 Non-Workers’ Compensation Services: The fees for all Non-Workers’ Compensation related services provided at the facilities outlined in Schedule 1 shall be fixed for the three-year term of this contract, as described in the fee schedule attached to HFMH’s Proposal, and billed directly to the County Human Resource/Labor Relations Department for processing.

5.4 Other Facility Services. Services provided at facilities outside of the sites listed in Schedule 1 are independent of this Agreement and the Proposal and billing and payment for the service is between the provider and the County and will be at prevailing rates unless otherwise negotiated between the parties.

5.5 All fees owed by the County shall be paid within thirty (30) days of invoice.

ARTICLE VI – INSURANCE

6.1 Insurance: HFMH will carry professional liability insurance written on an occurrence basis with limits of liability of not less than One Million Dollars ($1,000,000) as combined single limit for each occurrence of bodily injury and personal injury with an annual aggregate of not less than Two Million Dollars ($2,000,000).

HFMH shall also carry Workers’ Compensation Insurance, meeting Michigan’s statutory requirements and employers’ liability insurance with minimum limits of One Hundred Thousand Dollars ($100,000) for each accident.

6.2 Indemnification: HFMH agrees to protect, defend, indemnify and hold the County of Macomb and its Commissioners, officers, employees and agents free and harmless from and against any and all losses, penalties, damages, settlements, costs, charges, professional fees, or other expenses or liabilities of every kind and character arising out of or relating to any and all claims, legal fees, liens, demands, court costs, obligations, action, proceedings or causes of action of every kind and character in connection with or arising directly or indirectly out of this agreement and/or the performance hereof. Without limiting the generality of the foregoing, any and all such claims, etc., relating to personal injury, death, damage to property, defects in materials or workmanship, or any actual or alleged violation of any applicable statute,
ordinance, administrative order, rule or regulation, or decree of any court, shall be included in the indemnity hereunder.

HFMH further agrees to investigate, handle, respond to, provide defense for and defend any such claims, etc., at their sole expense and agrees to bear all other costs and expenses related hereto, even if the (claims, etc.) are groundless, false or fraudulent. In any case in which this indemnification would violate legal prohibition, the foregoing provision concerning indemnification shall not be construed to indemnify the County for damage arising out of the bodily injury to persons or damage to property caused by or resulting from the sole negligence of the County, it’s Commissioners, officers, employees or agents.

6.3 Governmental Immunity: By entering into this Agreement, the County does not waive its defense of governmental immunity or any defense otherwise provided to it by a Court or Statute in the event of a claim arising from or related to the services provided under this Agreement.

6.4 Living Wage Policy: HFMH follows the Macomb County Model.

ARTICLE VII – MISCELLANEOUS

7.1 Independent Contractor Status: County expressly acknowledges that HFMH is an independent contractor, and nothing in this Agreement is intended nor shall be construed to create an agency relationship, an employer/employee relationship, a joint venture relationship, or any other relationship allowing the County to exercise control or direction over the manner or method by which HFMH or its contractors perform hereunder.

7.2 Assignment: This Agreement may not be assigned by HFMH without the express written consent of the County.

7.3 Governing Law: This Agreement and the rights and obligations of the parties hereto shall be governed by, and construed according to, the Laws of the State of Michigan.

7.4 Agreement Modifications: Any changes or modification to this Agreement must be in writing and authorized by the appropriate governing bodies for each party hereto.
IN WITNESS WHEREOF, the parties have set their hands and seals hereto effective as of March 15, 2013.

MACOMB COUNTY:

BY: ____________________________
   Mark Deldin, Deputy County Executive

HENRY FORD MACOMB HOSPITAL CORPORATION

BY: ____________________________

Printed Name: ____________________________

Title: ____________________________
Appendix A

Fee Schedule
RFP 50-12
OCCUPATIONAL HEALTH SERVICES

- Are you able to submit bills for service to the County's TPA within (20) days of the date of service?
- Document your average wait time for injuries, and non-injury services:
- Can you provide the county with (24-7), including holidays, urgent care services at a single location?
  If not, specify the hours of operations at each location:
- Describe your Specialty Physician Network and where are these services provided:
- What back-to-work system do you employ?
- Please list all possible clinic locations that can service the Macomb County account:

SECTION VI

Fee Schedule

<table>
<thead>
<tr>
<th>Service</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exams and Screenings Services:</td>
<td></td>
</tr>
<tr>
<td>Baselo Employment Physical</td>
<td>$30.00</td>
</tr>
<tr>
<td>D.O.T. Physical</td>
<td>$40.00</td>
</tr>
<tr>
<td>Audiogram</td>
<td>$12.00</td>
</tr>
<tr>
<td>Respirator Pulmonary Function Test</td>
<td>$40.00</td>
</tr>
<tr>
<td>Training - each class</td>
<td></td>
</tr>
<tr>
<td>Medical Evaluation questionnaire</td>
<td></td>
</tr>
<tr>
<td>Fit Testing - Foca Mask, (confined spaces) MIOSHA</td>
<td>$25.00</td>
</tr>
<tr>
<td>Pulmonary X-ray</td>
<td></td>
</tr>
<tr>
<td>On site service expense vs. off site-clinic services</td>
<td></td>
</tr>
<tr>
<td>TB Skin Test</td>
<td></td>
</tr>
<tr>
<td>Flu Shot</td>
<td></td>
</tr>
<tr>
<td>Hepatitis B Vaccination Series (3 Injections)</td>
<td></td>
</tr>
<tr>
<td>Hepatitis B Booster</td>
<td></td>
</tr>
<tr>
<td>Hepatitis B Titer</td>
<td></td>
</tr>
<tr>
<td>Lumbar/6 view X-ray</td>
<td></td>
</tr>
<tr>
<td>Chest/2 view X-ray</td>
<td></td>
</tr>
<tr>
<td>Limb/complete X-ray</td>
<td></td>
</tr>
<tr>
<td>EKG</td>
<td></td>
</tr>
<tr>
<td>$ based on number of views</td>
<td></td>
</tr>
<tr>
<td>$ base onsite/mobile pricing</td>
<td></td>
</tr>
<tr>
<td>$7.00</td>
<td></td>
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<td>$23.00</td>
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<td>$156.00</td>
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</tr>
<tr>
<td>$ based on number of views</td>
<td></td>
</tr>
<tr>
<td>$40.00</td>
<td></td>
</tr>
</tbody>
</table>

15 of 23
RFP 60-12
OCCUPATIONAL HEALTH SERVICES

Police Academy Medical Examinations

SWAT Team medical examinations as approved by MCOLES

Dive Team medical examinations as approved by MCSD

Screening for Substance Abuse:

Alcohol Screen — Breathealyzer

Urine Alcohol

Blood Alcohol

Collection Only — Urine

Blood

Hair

Drug Screen & Confirmation:

Quick Test

Five — Panel Amphetamines, Marijuana, Cocaine, Opiates, Phenycyclidine (PCP)

Ten — Panel includes five-panel plus: Barbiturates, Benzodiazepines, Methadone, Methaqualone (Quaalude), Propoxyphene (Darvon)

Law Enforcement Six-panel includes Five-panel plus: Amphetamines, Barbiturates, Benzodiazepines, Cocaine, Marijuana, Opiates

NIDA Five-panel, Amphetamines, Cocaine, Marijuana, Opiates, Phenycyclidine

Medical Review Officer Services (M.R.O.)

Back-to-Work Screen/Testing:

Functional Capacity Evaluation

Work Hardening/Conditioning, Initial 2hr.

Work Hardening/Conditioning each additional hour

Work Site Analysis, Initial first hour

Work Site Analysis each additional (30) minutes

Work Site Treatment/Job Coaching, Initial first hour

Work Site Treatment/Job Coaching, each additional (30) minutes

Fee

$40.00

$40.00

$40.00

$27.00

$27.00

$27.00

$30.00

$17.00

$17.00

$17.00

$30.00

$30.00

$30.00

$30.00

$30.00

$30.00

$360.00

$168.00

$72.00

$80.00

$40.00

$80.00

$40.00

$Included in price of d/s
RFP 50:12
OCCUPATIONAL HEALTH SERVICES

Work Site Employer/Employee consultation: per hour $80.00
Functional Job Description $100.00
Pre-work Screen = Functional Job Description $200.00
Pre-work Screen, routine $40.00
Other non-injury related services: describe. $see attached services
Discount offered off the State of Michigan
Workers' Compensation Full Fee Schedule
20%

Indicate your PPOM or comparable discount off the Full Fee Schedule

*Please list any additional related services you can provide and any associated fees.*

FORMS

INSTRUCTIONS
All Proposals must be submitted on the forms provided, properly executed and with all items filled out in ink or typed. Do not change or add words to the forms. Unauthorized conditions, limitations, or provisions on or attached to the forms may be cause for rejection of the proposal. Any Bidders information that is altered by erasure or by inter-lineation prior to submittal must be initialed and explained by notation above the signature of the Bidder.

LIST
The following is a list of forms that are to be completed and returned:

Federal E-Verify Program ............ Page 18
Non-Collusion Affidavit ............ Page 19
General Information ............... Page 20
Work References .................. Page 21
Bid Form .......................... Page 22

17 of 23
MOBILE HEALTH ONE
ONSITE SERVICES AND PRICES
MOBILE HEALTH ONE

OSHA COMPLIANCE
- Hearing Testing
- Hearing Education and Training
- Respiratory Certification and Training
- Respiratory Protection fit Testing

PHYSICAL EXAMS
- CDL Exams – Renewal/New
- Pre-placement Exams
- Medical Surveillance

OPTIONAL SERVICES
- Influenza Vaccines
- Chest X-ray, Routine (two views)
- Chest X-ray, B Read
- Pulmonary Function Testing
- EKG
- Blood/Urine Tests for Known Exposures
- Training and Education

WELLNESS PROGRAMS
- Health Risk Appraisal
- Blood Pressure Screening
- Vision Screening
- Audiogram
- Body Fat Analysis
- Cholesterol Screenings
- Glucose Testing
- PSA for Men (over age 40)
- Urinalysis

MOBILE HEALTH ONE is a fully equipped, state-of-the-art medical unit that brings the best of Henry Ford Occupational Health right to your workplace. We'll design a customer health program for your company that will work to reduce absenteeism, lower down time costs and encourage optimum health for your employees. And you can stop worrying about OSHA compliance, because Mobile Health One offers all required hearing and respiratory screenings.

For more Information or to schedule a visit by Mobile Health One, call (313) 874-4284
## Henry Ford Occupational Health Fee Schedule

<table>
<thead>
<tr>
<th>Service Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>DOT EXAM - Initial or 2yr Recert.</td>
<td></td>
</tr>
<tr>
<td>H &amp; P</td>
<td>$43.00</td>
</tr>
<tr>
<td>Vital Signs (height, weight, blood pressure)</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>Snellen Eye Test</td>
<td>$14.00</td>
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<tr>
<td>Titus Eye Test</td>
<td>$8.00</td>
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<tr>
<td>Whiff Test</td>
<td>$21.00</td>
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<tr>
<td>Audio Test</td>
<td>$40.00</td>
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<tr>
<td>Urine Drug Test w/ MRO (see-later)</td>
<td></td>
</tr>
<tr>
<td>PHYSICAL EXAM</td>
<td></td>
</tr>
<tr>
<td>Medical History</td>
<td>$43.00</td>
</tr>
<tr>
<td>Vital Signs (HT, WT, BP)</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>Physical Exam by clinician</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>Snellen Eye Test</td>
<td>$14.00</td>
</tr>
<tr>
<td>Titus Eye Test</td>
<td></td>
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<tr>
<td>CARDIOLOGY</td>
<td></td>
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<tr>
<td>Exercise Stress with EKG</td>
<td>$362.00</td>
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<tr>
<td>EKG (alone)</td>
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<tr>
<td>Cardiologist interpretaion</td>
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<tr>
<td>Exercise Prescription</td>
<td>$27.00</td>
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<tr>
<td>PERFORMANCE TESTING</td>
<td></td>
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<tr>
<td>Lift Test (simple)</td>
<td>$66.00</td>
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<tr>
<td>Lift Test (complex Physical Performance Test)</td>
<td></td>
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<tr>
<td>LAB</td>
<td></td>
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<tr>
<td>Urinalysis: (dipstick)</td>
<td>$13.00</td>
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<tr>
<td>Urinalysis: (microscopic)</td>
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<tr>
<td>Urine Cytology</td>
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<tr>
<td>CBC with platelet &amp; differential</td>
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<tr>
<td>Cholesterol, RBC</td>
<td>$30.00</td>
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<tr>
<td>Creatinine, urina, 24 hour</td>
<td>$40.00</td>
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<tr>
<td>Lipid profile (cholesterol, triglyceride, HDL, calculated LDL)</td>
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<tr>
<td>Complete Metabolic Panel</td>
<td>$20.00</td>
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<tr>
<td>PSA</td>
<td>$16.00</td>
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<tr>
<td>Stool occult blood</td>
<td>$14.00</td>
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<tr>
<td>Test</td>
<td>Cost</td>
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<tr>
<td>-------------------------------------------</td>
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<tr>
<td>Hep A Titer</td>
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<tr>
<td>Hep B Titer</td>
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<tr>
<td>Hep C Titer</td>
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<td>HIV</td>
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<td>Measles antibody titer</td>
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<td>Mumps antibody titer</td>
<td>$20.00</td>
</tr>
<tr>
<td>Rubella antibody titer</td>
<td>$25.00</td>
</tr>
<tr>
<td>MMR Titer</td>
<td>$28.00</td>
</tr>
<tr>
<td>Varicella Titer</td>
<td>$20.00</td>
</tr>
<tr>
<td>Lead</td>
<td>$32.00</td>
</tr>
<tr>
<td>Lead &amp; ZPP (OSHA Compliant)</td>
<td>$49.00</td>
</tr>
<tr>
<td>Latex RAST, 1GB Blood Draw</td>
<td>$15.00</td>
</tr>
</tbody>
</table>

**DRUG/ALCOHOL TESTING**

<table>
<thead>
<tr>
<th>Test</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>10 Panel Drug Test with MRO</td>
<td>$40.00</td>
</tr>
<tr>
<td>(Cocaine, cocaine metabolites, amphetamines, methamphetamines, methamphetamine metabolites, propoxyphene)</td>
<td></td>
</tr>
<tr>
<td>10 Panel Instant urine drug test</td>
<td>$27.00</td>
</tr>
<tr>
<td>5 Panel with MRO</td>
<td>$40.00</td>
</tr>
<tr>
<td>6 Panel Instant urine drug test</td>
<td>$20.00</td>
</tr>
<tr>
<td>Breath Alcohol</td>
<td>$31.00</td>
</tr>
<tr>
<td>Blood Alcohol</td>
<td>$22.00</td>
</tr>
<tr>
<td>Saliva Alcohol Swab</td>
<td>$27.00</td>
</tr>
<tr>
<td>Hair Testing</td>
<td>$56.00</td>
</tr>
<tr>
<td>Collection Only</td>
<td>$25.00</td>
</tr>
<tr>
<td>Observed Collection</td>
<td></td>
</tr>
</tbody>
</table>

**HEARING**

<table>
<thead>
<tr>
<th>Test</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Audiogram</td>
<td>$24.00</td>
</tr>
<tr>
<td>Whisper Test</td>
<td>$9.00</td>
</tr>
</tbody>
</table>

**VISION TEST**

<table>
<thead>
<tr>
<th>Test</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tinitus</td>
<td>$14.00</td>
</tr>
<tr>
<td>Snellen Eya Chart</td>
<td>$7.00</td>
</tr>
</tbody>
</table>

**RADIOLOGY**

<table>
<thead>
<tr>
<th>Test</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single View, PA</td>
<td>$107.00</td>
</tr>
<tr>
<td>Double, PA &amp; Lateral</td>
<td>$132.00</td>
</tr>
<tr>
<td>Lumbar Spine</td>
<td>$196.00</td>
</tr>
<tr>
<td>B-Read</td>
<td>$30.00</td>
</tr>
<tr>
<td>Radiologist Interpretation</td>
<td></td>
</tr>
<tr>
<td>- single chest</td>
<td>$33.00</td>
</tr>
<tr>
<td>- two view chest</td>
<td>$38.00</td>
</tr>
<tr>
<td>- lumbar sacral</td>
<td>$44.00</td>
</tr>
</tbody>
</table>
### PULMONARY

<table>
<thead>
<tr>
<th>Service</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>FPT</td>
<td>$47.00</td>
</tr>
<tr>
<td>Respirator Medical Clearance</td>
<td>$13.00</td>
</tr>
<tr>
<td>Fit Testing - Qualitative</td>
<td>$20.00</td>
</tr>
<tr>
<td>Fit Testing - Quantitative</td>
<td>$30.00</td>
</tr>
<tr>
<td>Asbestos Questionnaire</td>
<td>$13.00</td>
</tr>
<tr>
<td>TB Assessment</td>
<td>$5.00</td>
</tr>
</tbody>
</table>

### IMMUNIZATIONS

<table>
<thead>
<tr>
<th>Vaccine</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Varicella</td>
<td>$295.00</td>
</tr>
<tr>
<td>TB Mantoux</td>
<td>$30.00</td>
</tr>
<tr>
<td>Hepatitis A</td>
<td>$85.00</td>
</tr>
<tr>
<td>Hepatitis B (3 shots)</td>
<td>$67.00/ea</td>
</tr>
<tr>
<td>Hep AB</td>
<td>$155.00</td>
</tr>
<tr>
<td>Flu</td>
<td>$25.00</td>
</tr>
<tr>
<td>Tetanus</td>
<td>$66.00</td>
</tr>
<tr>
<td>MMR Vaccine</td>
<td>$59.00</td>
</tr>
<tr>
<td>Tdap</td>
<td>$66.00</td>
</tr>
</tbody>
</table>
### Henry Ford Occupational Health Fee Schedule

#### Wellness

<table>
<thead>
<tr>
<th>Service</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health Risk Appraisal</td>
<td>$40.00</td>
</tr>
<tr>
<td>Lunch &amp; Learn</td>
<td>$250.00 MD; $200 non MD</td>
</tr>
<tr>
<td>Body Fat Comp</td>
<td>$14.00</td>
</tr>
<tr>
<td>Blood Pressure, Height, Weight</td>
<td>$14.00</td>
</tr>
<tr>
<td>Snellen Eye Chart</td>
<td>$8.00</td>
</tr>
<tr>
<td>Cholesterol (Instant)</td>
<td>$33.00</td>
</tr>
<tr>
<td>Cholesterol — blood draw</td>
<td>$39.00</td>
</tr>
<tr>
<td>Glucose (Instant)</td>
<td>$16.00</td>
</tr>
<tr>
<td>Urine Dip</td>
<td>$13.00</td>
</tr>
<tr>
<td>PSA</td>
<td>$40.00</td>
</tr>
<tr>
<td>Flu Shots</td>
<td>TBD on annual basis</td>
</tr>
<tr>
<td>Dietician</td>
<td>$100.00 per hour</td>
</tr>
<tr>
<td>Yoga Health Demonstration</td>
<td>$135.00 per hour</td>
</tr>
<tr>
<td>Massage Therapy</td>
<td>$50.00 per hours</td>
</tr>
<tr>
<td>Professional Staff Rate</td>
<td>RN $44/hr MA/Paleobotanist</td>
</tr>
<tr>
<td></td>
<td>$28/hr MA/Lab Tech $40/hr</td>
</tr>
</tbody>
</table>

#### Additional Notes:

- **On Site Audiometric Testing with MHO**
  - 1,870/Day
- **On Site Audiometric Testing using Portable Scanners**
  - 1,200/Day

- **Sample Charges for On Site Projects without MHO:**
  - Hep, B immunizations: $67.00/person plus staffing rate
  - PFT Testing: $47.00/person plus staffing rate
  - Drug Testing: Cost of drug screen plus staffing rate

- **Medical Surveillance Exams**
  - Hazmat Exams
  - (minimum 10 exams)
  - Following Federal Standards

  Cost of individual Components
Schedule 1

Locations
Henry Ford Macomb Health Center - Bruce Township
80650 Van Dyke Road, just north of 37 Mile Road
Enter through Urgent Care
(810) 798-8411

Henry Ford Macomb Health Center - Chesterfield
30795 23 Mile Road, 1/2 mile east of I-94
Enter through Urgent Care
(586) 421-3052

Henry Ford Macomb Urgent Care
Located in the Shelby Macomb Medical Center
50506 Schoenherr, Suite 160, just south of 23 Mile Road
Shelby Township
(586) 323-4700

Urgent care hours at the health centers in Bruce Township, Chesterfield Township and Fraser; and for the urgent care center in Shelby Township are:
8 a.m. to 10 p.m. weekdays
10 a.m. to 6 p.m. weekends and holidays

Henry Ford Macomb Hospital in Clinton Township offers 24-hour emergency care.
Taking Care of Business
One Employee at a Time

Henry Ford Macomb Business Health Services is a program designed to take care of business. We clearly understand the health care issues facing employers today, with the increasing pressure to control medical costs and disability while maintaining a healthy and productive workforce.

There are many benefits of a partnership with our Business Health Services. We offer programs to keep employees healthy and provide efficient, cost-effective treatment when injury or illness occurs. We offer convenience and accessibility. Many testing and screening procedures can be performed right at the worksite.

Special Features

- We serve various companies, from large automotive to small service companies, providing expertise in occupational and environmental medicine. Special features include:
  - Quality
    - Medical director board certified in occupational medicine
    - Direct access to all Henry Ford Macomb accredited services, including:
      - the county's leading, most comprehensive behavioral health services
      - orthopedic treatment through a program previously identified as one of the nation's Top 100

- Physical medicine and rehabilitation, with a full range of inpatient, outpatient and home-based therapies

Convenience

- Twenty-four hour availability through the Emergency Center at Henry Ford Macomb Hospital in Clinton Township
- Easy access to four Health and Urgent Care Centers, located throughout central and northern Macomb County

Cost Effectiveness

- Competitive prices
- Cost-effective injury management programs
- Wellness and safety programs provided at your worksite

Continuum of Services

Our many services can meet your occupational safety and health needs:

- Injury/illness care and management: Including Prescript (first dose dispensing), which speeds the recovery process by ensuring immediate access to prescribed and over-the-counter medications
- Physicals
  - Pre-placement
  - D.O.T.
  - FAA (Federal Aviation
    - Administration) Class 1, 2 and 3
  - Firefighter (NFPA 1582 Standards)
  - Law Enforcement (AMLEO drug panel and psychiatric evaluation)
- Drug and alcohol testing tools
Experience and Expertise

George E. Metropoulos, MD, MPH, serves as the Business Health Medical Director. He has been addressing the health and safety needs of area businesses and their employees since 1990. Dr. Metropoulos is certified in Advanced HazMat Life Support and is board certified in occupational medicine, specializing in both occupational medicine and internal medicine. Dr. Metropoulos is a leader in his specialty, having served as president of the Michigan Occupational and Environmental Medicine Association and the Detroit Occupational Physicians Association. He has also been named to the HOUR Detroit magazine TOP Docs from a survey of 16,000 Michigan physicians.

For a Healthy Bottom Line

For information or to schedule an on-site visit, contact us at:

(586) 421-3138
businesshealth@hfhs.org
FAX: (586) 421-3141
LIFE OR LIMB-THREATENING EMERGENCIES: CALL 911

For Work-Related Health Tests, Injury or Illness, go to:

Henry Ford Macomb Health Center - Chesterfield
Weekdays: 8 a.m.–10 p.m. • Weekends/Holidays: 10 a.m.–6 p.m.
30795 23 Mile Road
1/2 mile east of I-94
Business Health/Urgent Care:
(586) 421-3052

- Job-related injuries & illnesses
- Physical exams
- Drug & alcohol screening
- Laboratory services
- DOT mandated services
- Physical therapy services

After Health Center hours, go to Henry Ford Macomb Emergency Department in Clinton Township
15855 19 Mile Road
Clinton Township
Between Hayes & Garfield Roads
(586) 263-2600
LIFE OR LIMB-THREATENING EMERGENCIES: CALL 911
For Work-Related Health Tests, Injury or Illness, go to:

Henry Ford Macomb Urgent Care – Located in the Shelby Macomb Medical Mall
Weekdays: 8 a.m.–10 p.m. • Weekends/Holidays: 10 a.m.–6 p.m.

- Job-related injuries and illnesses
- Physical exams
- Drug and alcohol screening

50505 Schoenherr, Suite 160
South of 23 Mile
Shelby Township, MI 48315
(586) 323-4700

After Urgent Care hours, go to Henry Ford Macomb Emergency Department in Clinton Township
15855 19 Mile Road
Clinton Township, MI 48038
Between Hayes and Garfield Roads
(586) 263-2600
LIFE OR LIMB-THREATENING EMERGENCIES: CALL 911

For Work-Related Health Tests, Injury or Illness, go to:

Henry Ford Macomb Health Center - Fraser
Weekdays: 8 a.m.-10 p.m.  •  Weekends/Holidays: 10 a.m.-6 p.m.

15717 15 Mile Road
just west of Utica Road
Business Health/Urgent Care:
(586) 285-3970

- Job-related injuries & illnesses
- Physical exams
- Drug & alcohol screening
- Laboratory services
- DOT mandated services
- Physical therapy services

After Health Center hours, go to Henry Ford Macomb Emergency Department in Clinton Township

15855 19 Mile Road
Clinton Township
Between Hayes & Garfield Roads
(586) 263-2600
LIFE OR LIMB-THREATENING EMERGENCIES: CALL 911

For Work-Related Health Tests, Injury or Illness, go to:

Henry Ford Macomb Health Center – Bruce Township
Weekdays: 8 a.m.–10 p.m. • Weekends/Holidays: 10 a.m.–6 p.m.
80650 Van Dyke Road
just north of 37 Mile Road
Business Health/Urgent Care:
(810) 798-6411

- Job-related injuries & illnesses
- Physical exams
- Drug & alcohol screening
- Laboratory services
- DOT mandated services
- Physical therapy services

After Health Center hours, go to Henry Ford Macomb Emergency Department in Clinton Township
15855 19 Mile Road
Clinton Township
Between Hayes & Garfield Roads
(586) 263-2600

Henry Ford Health System
Henry Ford Macomb Hospitals
PUBLIC PARTICIPATION
None

APPROVAL OF HENRY FORD MACOMB HOSPITAL AS THE OCCUPATIONAL HEALTH CARE SERVICES PROVIDER FOR COUNTY OF MACOMB

MOTION
A motion was made by Commissioner Klinefelt, to concur in the recommendation of the Risk & Insurance Manager in approving the selection of “Henry Ford Macomb Hospital” as the Occupational Health Care Services provider for the County of Macomb, the term of the contract being three (3) years – March 1, 2013 through February 29, 2016, with the following amendments to the contract:

1. Page 1, paragraph 2, add the word “accident” after the word “post"
2. Page 1, paragraph 3, change the word “prove” to “provide”
3. Page 1, Section A, 3rd paragraph, 1st sentence, add an “s” to the word “include”

Independent counsel indicated the contract could not be changed and Commissioner Klinefelt WITHDREW HER MOTION.

MOTION
A motion was made by Commissioner Miller, to concur in the recommendation of the Risk & Insurance Manager in approving the selection of “Henry Ford Macomb Hospital” as the Occupational Health Care Services provider for the County of Macomb. The term of this contract will be three (3) years – March 1, 2013 through February 29, 2016, supported by Commissioner Vosburg.

Independent counsel recommended tabling the motion to present the changes to the OCE. Commissioner Miller WITHDREW HIS MOTION.

MOTION
R13-020 A motion was made by Commissioner Miller, to send the contract back to the OCE with the suggested changes below, offered by Klinefelt, and refer the matter to the Full Board meeting on March 14, 2013, supported by Vosburg:

1) Page 1, paragraph 2, add the word “accident” after the word “post”
2) Page 1, paragraph 3, change the word “prove” to “provide”
3) Page 1, Section A, 3rd paragraph, 1st sentence, add an “s” to the word “include”
4) Page 4, Section 4.1, change “February, 2013” to “March 1, 2013” and change the sentence following to: “The County reserves the right to extend this contract on a year-to-year basis upon approval of the County Executive and the Board of Commissioners.”
5) Page 4, Section 4.2, change “(3)” to “(30)”
6) Page 40, Section 6.2, change to read: “HFHM agrees to indemnify, hold harmless and defend the county, its agents, servants, and employees against any and all lawsuits, claims, demands, liabilities, losses and expenses, including court costs and reasonable attorney fees, for or on account of an injury to any person or any death at any time resulting from such injury to any person or damage to property, which is caused by or resulting from the sole negligence of HFMH or its employees.

THE MOTION CARRIED.